

DAHER-SOCATA TBM TURBOPROPS



MARKET REPORT FALL 2024

TBM 700 SERIES | TBM 850 | TBM 900 SERIES



ELLIOTTJETS 



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Steve Davis Executive Sales Director (The "TBM Guy") is based with Elliott Jets in Des Moines, Iowa. He joined Elliott in November 2005 and is an Elliott Jets specialist in charge of New and Pre-owned Daher/Socata TBM Turbo Prop Aircraft. His resume includes: 50 years of sales and marketing experience, has held positions as Avionics Regional Sales Manager, National Sales Manager and Director of Sales and Marketing, as well as a small business owner and multiple aircraft owner. He is a CFII-MEII-IGI Instructor/ Commercial pilot with 20,000+ hours total time and 2,500+ hours in TBM aircraft as a Pilot and instructor. Steve is an IADA Certified Broker and with his heavy focus on the TBM market, is very much a TBM expert in every way and very active with the TBM owner community.





SERVICES



Brokerage

Our dedicated Brokerage team is committed to helping you sell your aircraft quickly, confidently and for the best possible list price. From start to finish, we make the process simple and straightforward by managing every aspect of your transaction—including up-to-date market assessments, legal documentation, omni-channel marketing, technical evaluations, pre-purchase inspections and more.

Acquisition

Our expert Acquisition team is unmatched within the industry for our ability to find, negotiate for and secure the best aircraft available. By understanding your needs, we leverage industry trends, market expertise and insider resources to acquire the right aircraft for your mission. And because we are an inventorying buyer, our team has outstanding relationships with manufacturers, banks, fleet operators and anyone else you need to get the job done right.



TBM 700 SERIES



700A, 700B, 700C2

Market Overview

TBM 700 series inventory remains low but transactions have also cooled off a bit. There are currently 10 aircraft for sale, which is the same as last quarter, and represents just 3.7% of the active fleet. This is down about 20% from levels a year ago. Activity slowed after an active Q2, with just 5 sales taking place. This is down considerably from the 9 sales occurring during Q3 of 2023. Prices are holding steady, practically unchanged from the start of the year. With low inventory and stable pricing, this market remains favorable for sellers.



TBM 700 SERIES

700A, 700B, 700C2



SELLERS MARKET

Low Inventory | Stable Pricing

MARKET SNAPSHOT

On Market

QUANTITY

10

(3.7% of fleet)

INVENTORY

0

(over 90 days)

TOTAL TIME

3,291

(average)

Global Fleet

QUANTITY

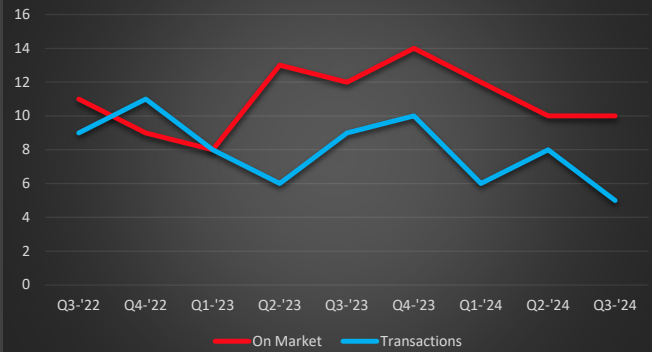
270

Q3 TRANSACTIONS

5

Data courtesy of JETNET LLC

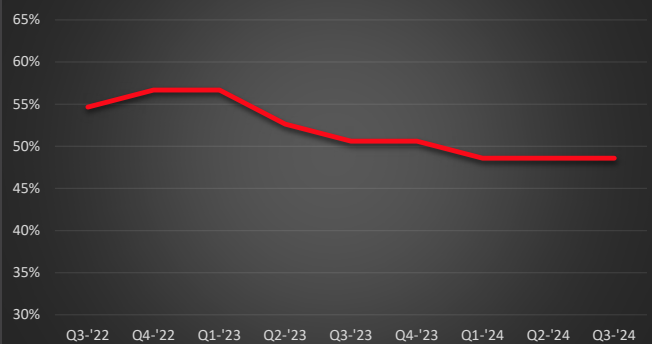
ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



TBM 850



Market Overview

TBM 850 inventory has declined for the second straight quarter. There are currently 24 listings, representing 7.5% of the active fleet. 10 sales took place during Q3, which is down slightly from last quarter, but double what traded during Q3 of 2023. YTD sales are roughly 20% ahead of last year's pace. Pricing has held steady for two quarters now, after a small decrease to start the year. With both stable pricing and inventory, this market remains balanced for buyers and sellers.





BALANCED MARKET

Stable Pricing | Ample Supply

MARKET SNAPSHOT

On Market

QUANTITY

24

(7.5% of fleet)

INVENTORY

-1

(over 90 days)

TOTAL TIME

2,000

(average)

Global Fleet

QUANTITY

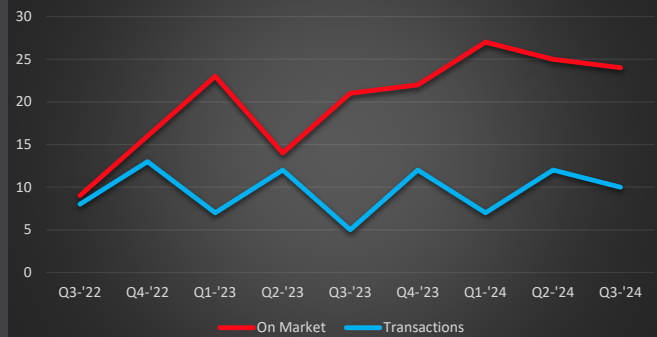
320

Q3 TRANSACTIONS

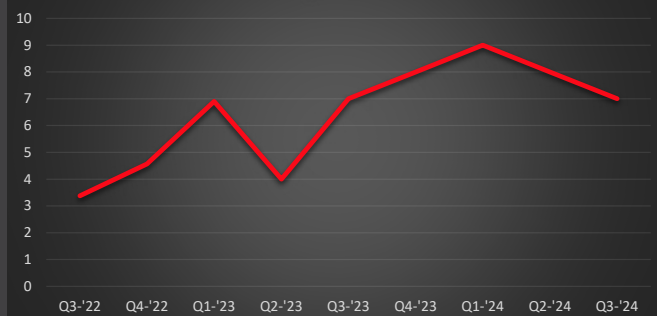
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Data courtesy of JETNET LLC

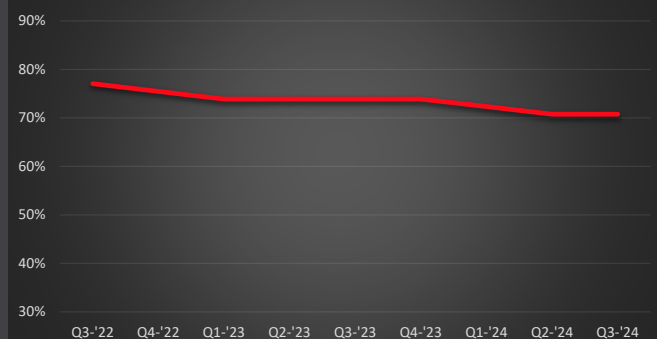
ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



TBM 900 SERIES

900, 910, 930, 940



Market Overview

TBM 900 series inventory has jumped to the highest level in more than three years. There are now 28 combined listings between the 900, 910, 930 and 940 markets, representing 6.6% of the active fleet. This is up considerably from the 17 listings a year ago. Transactions also slowed during Q3, with eight sales taking place following an active Q2 that produced 16 sales. Thanks to the busy Q2, YTD sales are well ahead of last year's pace. Prices are holding steady for now, but we may see some downward pressure from seller's competing for buyers. With a rise in inventory yet stable pricing, this market is still considered balanced for buyers and sellers.



TBM 900 SERIES

900, 910, 930, 940



BALANCED MARKET

Stable Pricing | Rising Inventory

MARKET SNAPSHOT

On Market

QUANTITY

28

(6.6% of fleet)

INVENTORY

+6

(over 90 days)

TOTAL TIME

1,106

(average)

Global Fleet

QUANTITY

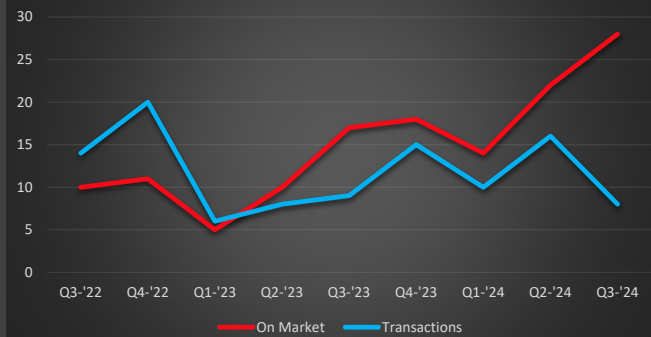
426

Q3 TRANSACTIONS

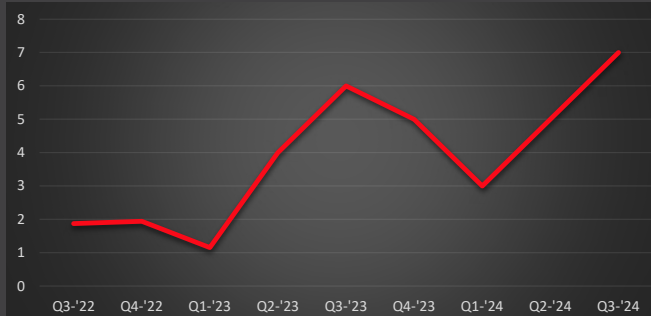
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Data courtesy of JETNET LLC

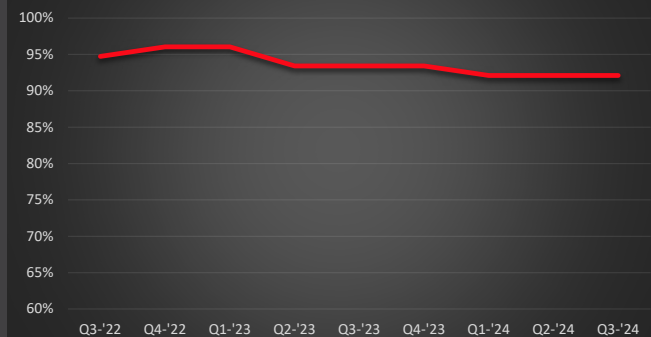
ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



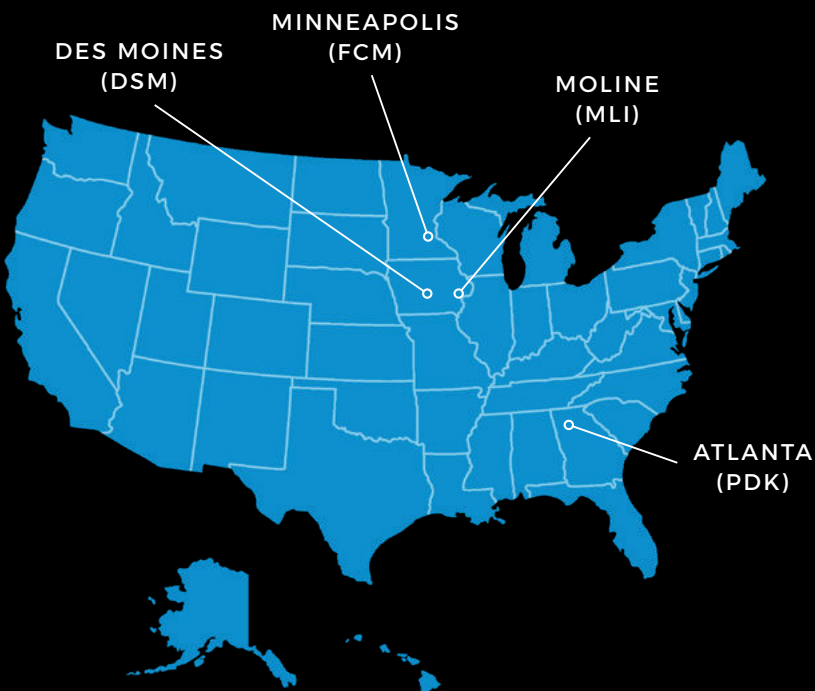
ABOUT ELLIOTT AVIATION



As an Elliott Jets customer, you have access to some of the most knowledgeable technical representatives in the industry. Elliott Aviation is a leading aviation MRO service business, providing the industry's highest quality business aviation solutions whose portfolio of companies has five locations. Whether or not you choose to use Elliott Aviation for aftermarket services, you have the option to interact with our technical service representatives to help guide your decisions throughout the transaction, helping you avoid any pitfalls before they arise. Our one-stop-shop in Moline, IL is an ISO 9001:2015 and AS9100D facility, ensuring the highest-level of quality standards and processes available.



- » Full-service MRO (4 facilities)
- » FAA- & EASA-Certified
- » 400 employees nationwide
- » Member IADA, NBAA, NATA, GAMA, AEA & Pinnacle Network



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VP of Acquisitions



Jim Mitchell
Executive Sales Director



Steve Davis
Executive Sales Director



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Aircraft Sales Manager



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