

DAHER-SOCATA TBM TURBOPROPS



MARKET REPORT SUMMER 2024

TBM 700 SERIES | TBM 850 | TBM 900 SERIES



ELLIOTTJETS 



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Steve Davis Executive Sales Director (The "TBM Guy") is based with Elliott Jets in Des Moines, Iowa. He joined Elliott in November 2005 and is an Elliott Jets specialist in charge of New and Pre-owned Daher/Socata TBM Turbo Prop Aircraft. His resume includes: 50 years of sales and marketing experience, has held positions as Avionics Regional Sales Manager, National Sales Manager and Director of Sales and Marketing, as well as a small business owner and multiple aircraft owner. He is a CFII-MEII-IGI Instructor/ Commercial pilot with 20,000+ hours total time and 2,500+ hours in TBM aircraft as a Pilot and instructor. Steve is an IADA Certified Broker and with his heavy focus on the TBM market, is very much a TBM expert in every way and very active with the TBM owner community.





SERVICES



Brokerage

Our dedicated Brokerage team is committed to helping you sell your aircraft quickly, confidently and for the best possible list price. From start to finish, we make the process simple and straightforward by managing every aspect of your transaction—including up-to-date market assessments, legal documentation, omni-channel marketing, technical evaluations, pre-purchase inspections and more.

Acquisition

Our expert Acquisition team is unmatched within the industry for our ability to find, negotiate for and secure the best aircraft available. By understanding your needs, we leverage industry trends, market expertise and insider resources to acquire the right aircraft for your mission. And because we are an inventorying buyer, our team has outstanding relationships with manufacturers, banks, fleet operators and anyone else you need to get the job done right.



TBM 700 SERIES

700A, 700B, 700C2



Market Overview

TBM 700 series inventory is at its lowest level in a year, and demand remains strong. Currently, there are 10 aircraft for sale, a decrease from 12 last quarter. This represents just 3.7% of the active fleet, which is the lowest among all TBM markets. Activity picked up with eight Q2 transactions, bringing the total number of sales to 14 for the year, which is right on pace with 2023. Pricing has remained steady with only minimal changes over the past year. When considering the fewer options and strong demand, this market is favorable for sellers.



TBM 700 SERIES

700A, 700B, 700C2



SELLERS MARKET

Strong Demand | Fewer Options

MARKET SNAPSHOT

On Market

QUANTITY

10

(3.7% of fleet)

INVENTORY

-2

(over 90 days)

TOTAL TIME

3,231

(average)

Global Fleet

QUANTITY

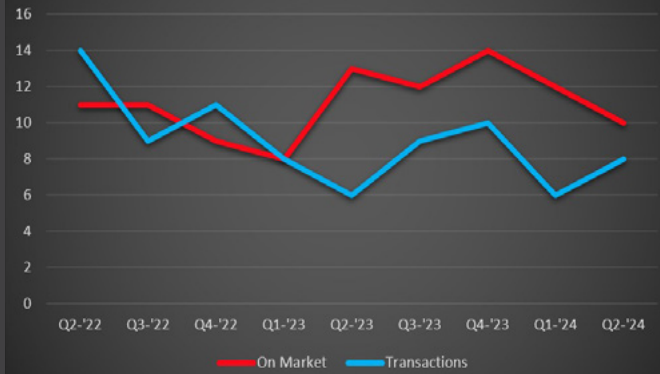
270

Q2 TRANSACTIONS

8

Data courtesy of JETNET LLC

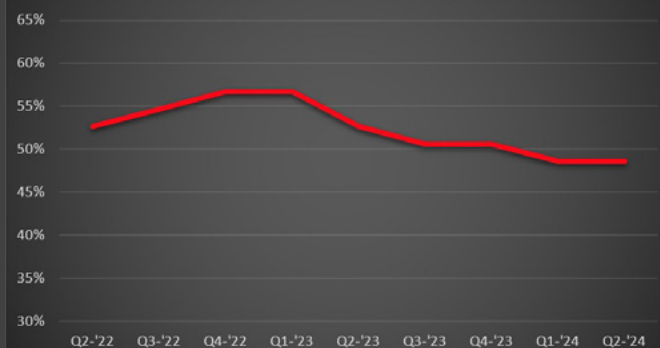
ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



TBM 850



Market Overview

TBM 850 inventory has slightly declined and transactions have bounced back as we head into the third quarter of 2024. There are now 25 listings in this market, down by two from the previous quarter; however, inventory is still well above the 14 listings reported a year ago. Compared to Q1, which had seven sales, the second quarter was much more active, with 12 sales taking place. There have been 19 sales year-to-date in this market and, similarly to the 700's, is right on pace with last year. Pricing has softened slightly, but quality airplanes are still in high demand. With plenty of options and strong demand, this market remains balanced for both buyers and sellers.





BALANCED MARKET

Strong Demand | Ample Supply

MARKET SNAPSHOT

On Market

QUANTITY

25

(7.8% of fleet)

INVENTORY

-2

(over 90 days)

TOTAL TIME

2,053

(average)

Global Fleet

QUANTITY

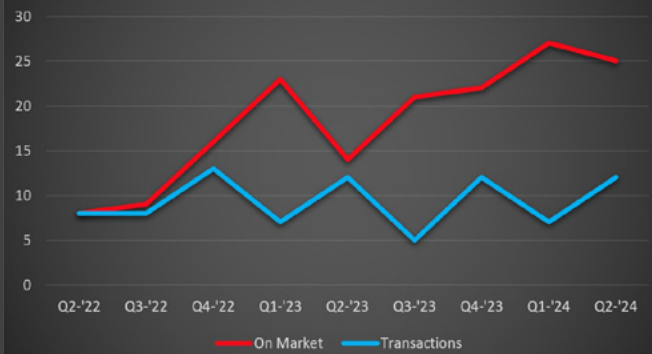
321

Q2 TRANSACTIONS

12

Data courtesy of JETNET LLC

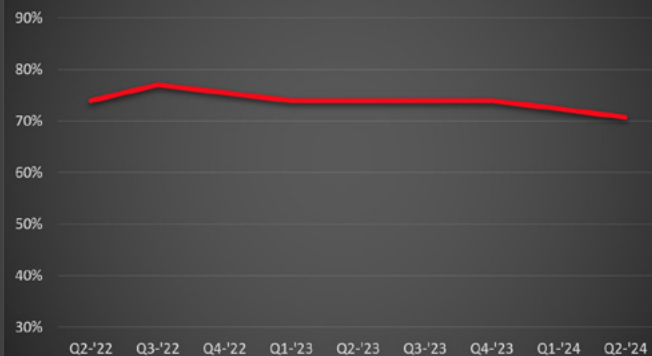
ACTIVITY



CURRENT VELOCITY



VALUE RETENTION



TBM 900 SERIES

900, 910, 930, 940



Market Overview

TBM 900 series inventory and transactions have both increased significantly over the past three months. There are now 22 listings between the 900, 910, 930, and 940 markets. This is the highest level of listings we've seen since Q2 of 2021. Even when looking back to the beginning of 2023, there were only five aircraft listed for sale. With the increase in inventory, 16 sales occurred during Q2, making it the busiest quarter since Q4 of 2022. Although prices have remained steady, it will be interesting to see how things hold up with the additional options for buyers. As inventory levels rise and prices holding strong, this market continues to be balanced for both buyers and sellers.



TBM 900 SERIES



900, 910, 930, 940

BALANCED MARKET

Strong Pricing | Rising Inventory

MARKET SNAPSHOT

On Market

QUANTITY

22

(5.2% of fleet)

INVENTORY

+8

(over 90 days)

TOTAL TIME

1,000

(average)

Global Fleet

QUANTITY

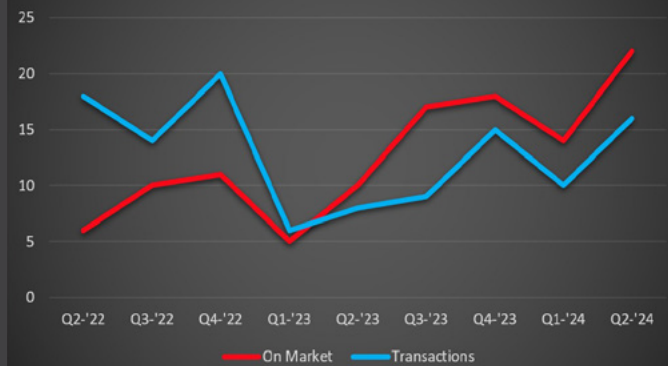
424

Q2 TRANSACTIONS

16

Data courtesy of JETNET LLC

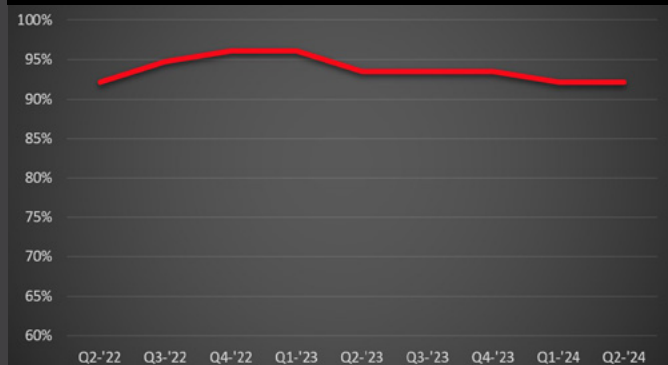
ACTIVITY



CURRENT VELOCITY



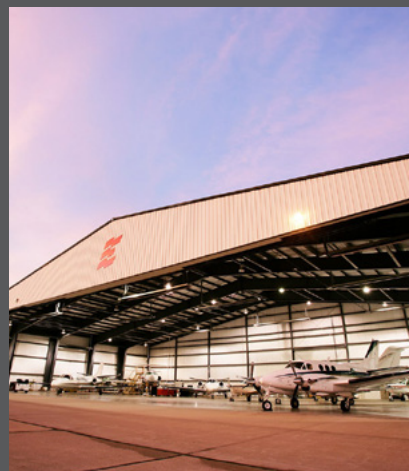
VALUE RETENTION



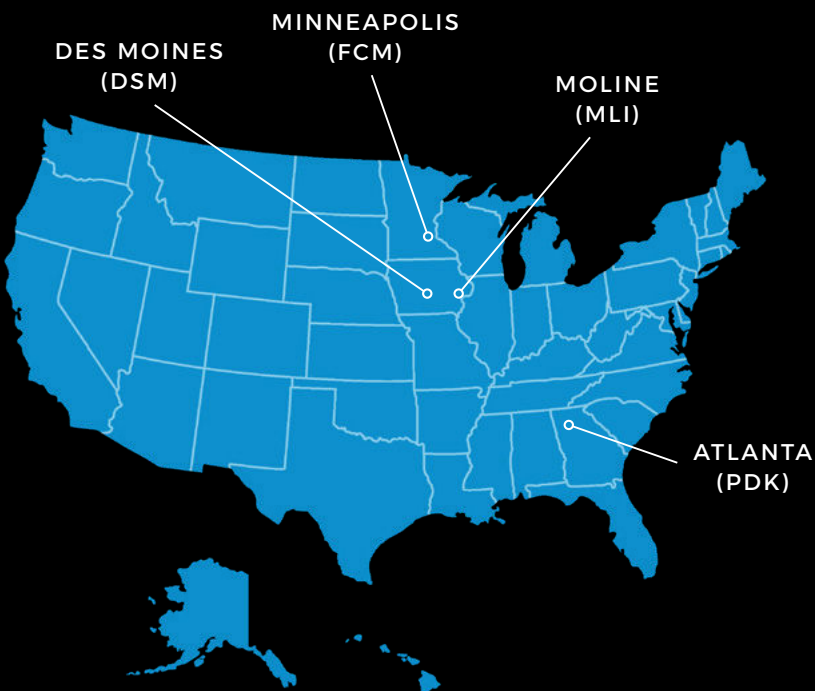
ABOUT ELLIOTT AVIATION



As an Elliott Jets customer, you have access to some of the most knowledgeable technical representatives in the industry. Elliott Aviation is a leading aviation MRO service business, providing the industry's highest quality business aviation solutions whose portfolio of companies has five locations. Whether or not you choose to use Elliott Aviation for aftermarket services, you have the option to interact with our technical service representatives to help guide your decisions throughout the transaction, helping you avoid any pitfalls before they arise. Our one-stop-shop in Moline, IL is an ISO 9001:2015 and AS9100D facility, ensuring the highest-level of quality standards and processes available.



- » Full-service MRO (4 facilities)
- » FAA- & EASA-Certified
- » 400 employees nationwide
- » Member IADA, NBAA, NATA, GAMA, AEA & Pinnacle Network



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Todd Jackson
VP of Acquisitions



Jim Mitchell
Executive Sales Director



Steve Davis
Executive Sales Director



Jim Becker
Accredited Senior
Appraiser



Mike Fischer
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Andrew Crawford
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